



Quality, Reliability, Innovation...at the heart of everything we do

Our new High Capacity Multi-skimmer is on its way to Asia

In response to customer demand, our engineering team have been busy and developing our new high capacity multi skimmer, the Komara Multi.

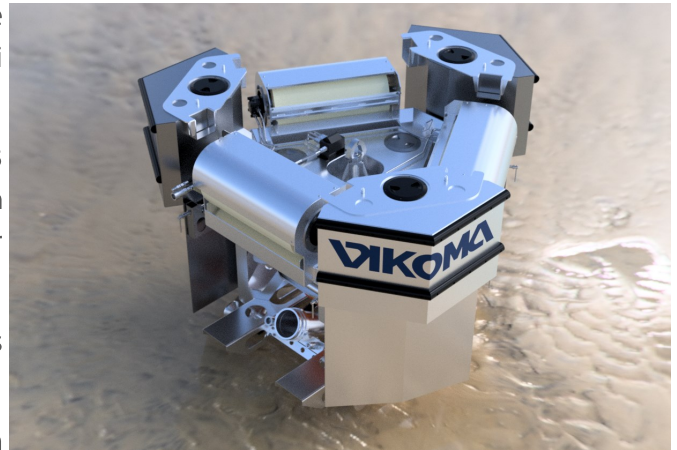
The skimmer combines a weir skimmer together with 3 optional oleophilic interchangeable recovery cassettes which gives over 98% oil recovery with up to 150m³/hr recovery capacity.

Due to its multiple oil recovery methods, the skimmer is capable of handling a wide range of viscosities.

The system is supplied complete with a power pack, 20m hose set and hose reel for easy storage and deployment. The entire system is powered by a diesel-hydraulic power pack which is fitted with a spark arrestor and over-speed shutdown device specifically designed for use with this skimmer.

Engineering Director Neil Plater said "this is a strong addition to our Komara Range and the team have delivered a first class product which will out-perform others on the market. Big thanks to everyone involved."

For more information see www.vikoma.com/Oil_Spill_Solutions/Skimmers/Komara_Multi



Vikoma wins Business Investment Award



We were delighted to win the Investment in Business Award from the Chamber of Commerce and have been investing throughout the business for growth and success. All aspects of the business have received something, new machinery in manufacturing, including a state of the art cutting machine; upgraded CAD, IT and some exciting new products have been developed and launched.

MD Karen Lucas said "It has been a real team effort getting new products to market, equipment up and running and we are now in a strong position to grow our existing and new markets. I thank everyone at Vikoma for their part in our success."

Vikoseal a hit at leading global bunkering event



Vikoseal in situ between ship and quayside

The annual International Bunker Industry Association (IBIA) are the global voice across the bunkering industry. The convention in Gibraltar was the main industry event, attracting all major players across the bunkering supply chain.

It was the perfect place to show case Vikoseal, Vikoma's innovative solution to containing oil spilled in bunkering operations. Vikoma demonstrated the Vikoseal boom between a bunkering barge and quayside. Vikoseal is a compact boom, designed to mitigate against oil loss during ship-to-ship and bunkering operations. Since its launch last year, Vikoseal has received significant interest due to its deployment advantages over other containment options. Vikoseal is being used globally and Vikoma responded quickly to help a customer with delivery of Vikoseal within a week enabling a bunkering operation to go ahead without any delay.

Our new flood barrier is a winner

We launched our new Flood Barrier at the Flood Expo, held at the Excel, London in October.

There was huge interest and visitors were able to see a live demonstration of equipment on the dockside featuring our Flood Guardian and Mini Vac system.

Our Flood Guardian barrier has already won some awards for innovation. The barrier is able to demonstrate that it saves time and money, something that is critical when at risk of flood, compared to traditional solutions such as sand bags and aluminium barriers. Flood Guardian can be erected in less than 10 minutes and easily dismantled and rolled up after use for next time.

It is constructed from neoprene, is man-portable and is a unique solution filled with a combination of air and water for maximum stability and a small footprint when compared to products filled with water alone.



Flood Guardian alongside the Thames

DNV Witness exceptional performance of our unique Weir Boom Skimming System



A unique solution to mass oil recovery combining a weir skimming system within a containment boom, Vikoma's Weir Boom System is unrivalled.

DNV witness testing was undertaken for the system about to be shipped to a customer in Asia. Oil recovery performance exceeded expectations with collection rates of 130m³/hr. This is a testament our skilled engineering and manufacturing teams and our commitment to continual improvement. Well done team!

Our sales team expands... Welcome back Richard

We are delighted to welcome Richard Hill back to the Vikoma sales team as Projects Director. With extensive oil spill experience, many of our customers and team members will remember Richard. Richard started his oil spill career as an apprentice at Vikoma and progressed through the commissioning team to become a Regional Sales Manager, before developing his experience elsewhere in the industry.

Richard said, "I am really excited to be back and be part of the team at Vikoma. Vikoma has always been close to my heart and has an excellent range of oil spill solutions that I will be proud to offer my customers".

Paul said, "It's great to have Richard back strengthening our sales team and the support we offer to our customers around the world. Vikoma has been investing for growth since the Management Buy-out in 2015 and Richard's appointment furthers that strategy".



From left: Richard, Scott, Matt, Miles, Pete, Kevin, Megan, Kate, Adam, Paul



25 year Kebab Skimmer

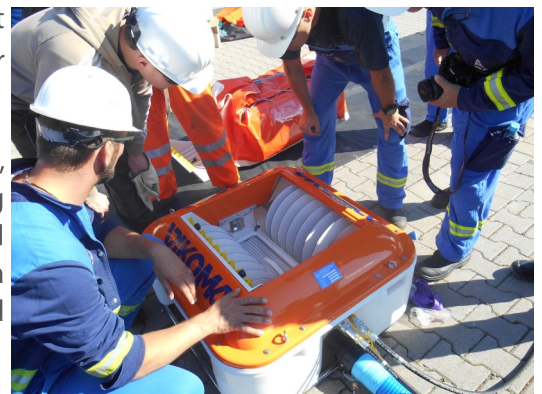
Vikoma products are good quality and last many years. Spares are available to prolong the life of equipment where possible. After 25 years of reliable service, a Kebab skimmer, supplied in 1991 to a UK Oil Refinery in Pembrokeshire, has only just been deemed beyond economical repair. The Vikoma T14 skimmer was selected as the optimum replacement for the old kebab unit.

Vikoma offers a range of training services from operation and maintenance of oil spill equipment to IMO Level 1 and 2

Choosing the right equipment and being able to plan and assess risk in the event of an oil spill is key to success in the event of a spill. In any organisation roles change, people leave and new people join. It is important that new joiners are aware of the procedures to follow and to know what spill recovery equipment they have available and how to use it. Time is money and delays incurred through lack of training can be very costly in the event of a spill.

Vikoma offers training services to ensure risks are adequately assessed and full training on the use and maintenance required for oil spill response equipment. Training is available on-site either before selection of equipment, as a refresher or following delivery. We can help customers choose the best equipment to suit their environmental conditions and budget. Tailor made courses are available as well as IMO level 1 and 2.

A recent IMO level 1 course provided First Responder Training, Equipment services and operation training for 25 participants, covering maintenance and operation of equipment. The course was completed with a simulated oil spill response exercises with desktop and at sea scenarios. IMO Level 2 has also been delivered to 30 key managers and stakeholders which included a complete review of contingency plans.



Supporting our community.....

Under 8's Football Team Sponsorship

Vikoma recently sponsored a local under 8's football team, Downside, enabling them to purchase new kits for the players.

Dustin Chandler, who works in the Boom shop at Vikoma, is Assistant Manager to the team said, "the team are playing really well and at time of going to press remain undefeated in the league. We also played in the Futsol tournament in December and won!"



Vikoma support local careers fairs

Megan and Kory attended the Isle of Wight College Careers Fair and Ryde Academy alongside many other exhibitors.

We had a lot of interest from students and parents, were able to discuss the work Vikoma undertakes as

Swan Heroes

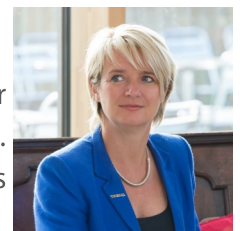
Vikoma donated some boom to protect swans against slipping into a reservoir. The swans and their cygnets at Du-noon's Bishops Gen reservoir in Scotland were belly flopping into the reservoir but can now swim safely thanks to Vikoma and a team of volunteers looking after them.

Managing Director, Karen Lucas said, "Vikoma will be 50 years old this year and this is the first time our boom has been used for stopping swans leaping in to a reservoir. Our products usually protect birds and the environment from Oil Spills, but there have been some other novel uses in the past. These include stopping Jelly Fish getting into water intakes, beaches and resorts, preventing debris obstructing a kayak race course and stopping rubbish getting into canals."



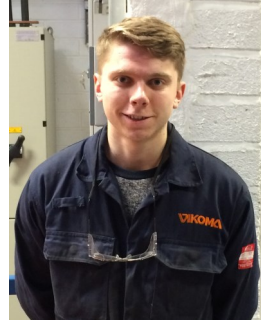
Message from the Managing Director, Karen Lucas:

Another busy period for us with continued product development and investment in our manufacturing facility and team. New products, new machinery and a welcome back to Richard Hill. It was good to receive recognition by winning a Chamber of Commerce Investment in Business Award. Thank you to our team for making the difference.



Apprenticeships & Work Experience

Vikoma works closely alongside colleges and schools in our area to offer opportunities to local young people.



Ben Smith, 19, joined Vikoma on a 3 year apprenticeship in Level 3 Welding and Fabricating. Attending the Isle of Wight College one day a week, Ben is thoroughly enjoying his start. Ben said "I'm really enjoying my apprenticeship with Vikoma. My main area is within the welding and fabrication shop, but I have also had the opportunity to spend time in the boom shop looking at boom loading and time in the fitting shop working on some large projects that are currently going through, learning lots of new skills.

George from the Isle of Wight Studio School joined Vikoma in September following a recommendation from his school. George said, "I was very interested in the finance of companies and visit Vikoma weekly, working on different areas within finance. This has given me a good feel for the different areas whilst learning new skills. I am now more confident operating excel and sage and am hoping to use these skills both at school and in my future. I have very much enjoyed my time here and feel as if it has given me great experience."